Internet access is available at Stockholm School of Economics through the eduroam wireless network.

Please ask Ritva Kivihaarju or one of the organizers if you don’t have eduroam access (we have a limited number of temporary logins).

Programme

Thursday, September 26

Informal gathering in the hotel lobby at Hotel Birger Jarl: 20.30-
(This event is at own expense)

Friday, September 27

Registration (in the Atrium at SSE): 08.30-09.00

Session 1: 09.00-10.20
Room: 542
Framing (Chair: Tom Cunningham)
Bank Run Psychology (Oege Dijk)
Welfare Improving Discrimination based on Cognitive Limitations (Oktay Sürücü)
Biases and Implicit Knowledge (Tom Cunningham)

Room: 550
Policy, prices and social capital (Chair: Martin Ljunge)
Monetary Policy, Inflation Illusion and the Taylor Principle: An Experimental Study (Wolfgang Luhan)
Price-Setting Behavior with Menu Costs: Experimental Evidence (Andreas Orland)
Why are the United States and Europe so different? Preferences versus Beliefs (Alexander Cappelen)
Social Capital and the Family: Evidence that Strong Family Ties Cultivate Civic Virtues (Martin Ljunge)

Room: 750
Risk and time preferences (Chair: Nhung Vu)
Sequential Expected Utility Theory: Sequential Sampling in Economic Decision Making under Risk (Andrea Isoni)
A Comprehensive Comparison of Risk Elicitation Methods (Alexander Rabas)
High Discount Rates: Caused by Poorly Framed Experiments or by People Being Poor and Vulnerable? (Stein Terje Holden)
Do Business Trainings Affect Intertemporal Consumption Choices of Female Microfinance Borrowers? (Nhung Vu)
Room: Ragnar  
**Social preferences I (Chair: Astri Muren)**  
Second Thoughts on Free Riding (Ulrik Haagen Nielsen)  
Charitable Giving and Nonbinding Contribution-Level Suggestions: Evidence from a Field Experiment (Maja Adena)  
A Must Lie Situation: Avoiding Giving Negative Feedback (Christina Gravert)  
Equilibrium cooperation with heterogeneous social preferences (Astri Muren)  

**Coffee break (in the Atrium at SSE): 10.20-10.40**

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**Session 2: 10.40-12.00**

Room: 542  
**Bargaining (Chair: Julia Müller)**  
Asset Legitimacy in Bargaining Games with Joint Production (Emin Karagozoglu)  
Do Reference Points Lead to Wage Rigidity? Experimental Evidence (Christian Koch)  
Beware of Politicians Seeking to Change Voting Rules! An Experimental Analysis of Voting Rule Selection (Katri Sieberg)  
Bargaining under Uncertainty: An Experiment with Unstructured Communication (Julia Müller)  

Room: 550  
**Gender I (Chair: Rupert Sausgraber)**  
Gender Differences in Likability Effects on Cooperation and Coordination (Leonie Gerhards)  
Gender Differences is Leadership (Karen Hauge)  
Gender and Economic Behavior in a Random Sample (Anne Boschini)  
Gender Sorting in the Labor Market (Rupert Sausgraber)  

Room: 750  
**Norms I (Chair: Michael Kirchler)**  
Teaching Children to Save and Lifetime Savings: What is the Best Strategy? (Alessandro Bucciol)  
Asymmetric Default Bias in Dishonesty - How Defaults Work but Only when in One’s Favor (Toke Reinholt Fosgaard)  
What Drives Destruction? On the Impact of Boredom and Awareness of Ownership (Florian Spitzer)  
Are Markets Moral? How Market Design Influences Moral Behavior (Michael Kirchler)  

Room: Ragnar  
**Social preferences II (Chair: Moti Michaeli)**  
Losing your Religion: The Inversion of Revealed Preferences under Social Pressure (Daniel Spiro)  
Delegating Responsibility to the Market: How Competition Alters Fairness Perceptions (Björn Bartling)  
Actively Implementing vs. Passively Allowing: An Experimental Test of the Difference Between Commissions and Omissions in Fairness Behavior (Manja Gärtner)  
The Origins of In-Group Bias and Costly Signaling of Group Membership (Moti Michaeli)

**Lunch (in the Atrium at SSE): 12.00-13.00**
<table>
<thead>
<tr>
<th>Time</th>
<th>Session/Room</th>
<th>Topic</th>
<th>Chair/Presenter</th>
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<tr>
<td>13.00-14.15</td>
<td>Aula</td>
<td><strong>Plenary Talk:</strong> Loose Knots? Commitment Savings in Developing Countries</td>
<td>Dean Karlan</td>
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<td><strong>Coffee break (in the Atrium at SSE):</strong> 14.15-14.40</td>
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<td>14.40-16.00</td>
<td>542</td>
<td><strong>Session 3:</strong> Cooperation I (Chair: Lauri Sääksvuori)</td>
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<td>Cheap Talk and Cooperation in Stackelberg Games (Ilkka Leppänen)</td>
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<td>The Development of Cooperation Preferences: Evidence from Four Continents (Peter Martinsson)</td>
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<td>Vasopressin Facilitates Human Cooperative Behavior (Gideon Nave)</td>
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<td>Normative Conflict and Cooperation in Sequential Social Dilemmas (Lauri Sääksvuori)</td>
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<td><strong>Coffee break (in the Atrium at SSE):</strong> 16.00-16.20</td>
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<td>14.40-16.00</td>
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<td><strong>Gender II (Chair: Anna Sandberg)</strong></td>
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<td>Willingness to Compete in a Gender Equal Society (Erik Ø. Sørensen)</td>
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<td>Walk Like a Man: Body Position, Power and Economic Choices (Eva Ranehill)</td>
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<td>Judging Bias in the Dressage Sport: Effects of Gender and Nationality (Anna Sandberg)</td>
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<td>14.40-16.00</td>
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<td><strong>Health economics (Chair: Linnea Wickström Östervall)</strong></td>
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<td>Sex and the Single Girl: Cultural Persistence and the Pill (Kelly S. Ragan)</td>
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<td>Rational Inattention or Rational Overreaction? Consumer reactions to health news (Lars Gårn Hansen)</td>
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<td>Nudge Nudge and Say No More: How do Reminders in the Waiting Room Affect Antibiotics Use? (Linnea Wickström Östervall)</td>
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<td>14.40-16.00</td>
<td>Ragnar</td>
<td><strong>Norms II (Chair: Markus Sass)</strong></td>
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<td>A Fish Rots From the Head: The Effects of Leadership on Unethical Conduct (Donja Darai)</td>
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<td>Does Study Abroad Experience Affect Attitudes Toward other Nationalities (Jana Cahlikova)</td>
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<td>Self-Image and Strategic Ignorance in Moral Dilemmas (Joël van der Weele)</td>
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<td>Norm Compliance vs. Social Preferences: Evidence for Context Sensitive Pro-Social Behavior (Markus Sass)</td>
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<td><strong>Coffee break (in the Atrium at SSE):</strong> 16.00-16.20</td>
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Session 4: 16.20-17.40

Room: 542  
_Auctions (Chair: Christiane Rosen)_

- A Matter of Self-Selection: Transient Anonymity Affects Discrimination by Gender and Foreignness in Online Auctions (Emma von Essen)
- Bidding Behavior and the Winner’s Curse in Common Value Fair Division Games (Tobias Brünner)
- Does Anticipated Regret Really Matter? Revisiting the Role of Feedback in Auction Bidding (Peter Katuscak)
- An Experimental Analysis of Single vs. Multiple Bids in Auctions of Divisible Goods (Christiane Rosen)

Room: 550  
_Cooperation II (Chair: Marijane Jonsson)_

- Consensus Effect and Optimism in Cooperation (Topi Miettinen)
- Technology Sharing Cartels with Leaders and Laggards: An Experimental Analysis (Stein Østbye)
- Conspiracy against the Public – an Experiment on Collusion in infinitely repeated Games (Åshild Johnsen)
- Cooperation under the Shadow of Disturbance (Marijane Johnson)

Room: 750  
_Taxes and corruption (Chair: Kristina Bott)_

- Tax Evasion and Charitable Giving (Christopher Nell)
- Wealth Tax and Risk - An Experimental Investigation (Axel Möhlmann)
- You've got Mail: About Norwegian Tax Evasion (Kristina Bott)

Room: Ragnar  
_Teams (Chair: Janna Ter Meer)_

- Overcoming Overconfidence: Teamwork and Self-Control (Anastassia Fedyk)
- Social Centipedes: the Role of Group Identity on Preferences and Reasoning (Chloé Le Coq)
- Us and Them: Distributional Preferences in Small and Large Groups (Heiner Schumacher)
- The Indirect Effect of Incentivized Work Environments on Deception (Janna Ter Meer)

_Conference dinner at Fotografiska: 18.30 (A bus will leave from outside the main entrance of SSE at 18.00)
### Session 5: 9.00-10.20

**Room: 550**  
*Field experiments (Chair: Ola Kvaløy)*  
- Ethnicity and Cooperation: Experimental Evidence from Kenya and Tanzania (Kjetil Bjorvatn)  
- Attention Discrimination: Theory and Field Experiments (Vojtěch Bartoš)  
- Hidden Benefits of Reward - A Field Experiment on Motivation and Monetary Incentives (Ola Kvaløy)

**Room: 750**  
*Finance (Chair: Martin Holmen)*  
- The "Inflow-Effect" - Trader Inflow and Bubble Formation in Asset Markets (Jürgen Huber)  
- Are Farmers Influenced by Illusion of Control in their Financial Decisions? An Experimental Study (Katarina Labajova)  
- Choice and Over-Attribution of Individual Responsibility (Sebastian Fest)  
- Rank Matters: The impact of Social Competition on Portfolio Choice (Martin Holmen)

**Room: Ragnar**  
*Learning and cognition (Chair: Erik Mohlin)*  
- Feedback and Learning (Fernando Rodrigo Quevedo Callejas)  
- Know Thyself, Know Thy Rival: High Performers Combine Cognitive Skills with Social Cognition (Mark Bernard)  
- How do People Reason in Dynamic Games? (Nadine Chlass)  
- Learning by Imitation in Theory, Field and Lab (Erik Mohlin)

**Room: Torsten**  
*Social preferences III (Chair: Roel van Veldhuizen)*  
- Social Preferences under Risk: the Role of Social Distance (Michela Rancan)  
- A Model of Individual Behavior in Pay-What-You-Want Pricing Schemes: A Self-Image Perspective (Margaret Samahita)  
- Heterogeneous Stake-Sensitive Guilt Aversion (Alexander Sebald)  
- Bribery: Greed versus Reciprocity (Roel van Veldhuizen)

**Coffee break (in the Atrium at SSE): 10.20-10.40**
Session 6: 10.40-12.00

Room: 550  Incentives and communication (Chair: Emma Runnemark)
- Incentives to Communicate: Theoretical Predictions and Experimental Evidence (Jonathan Lafky)
- Task Enjoyment and Opportunity Costs in the Lab (Katharina Eckartz)
- Earned vs Unearned - A Study of Responses to Asymmetric Bonus Mechanisms (Siv-Elisabeth Skjelbred)
- Do Consumers Spend More using Card compared to Cash? An Experimental Study (Emma Runnemark)

Room: 750  Public goods (Chair: Leif Helland)
- The Endogenous Formation of Institutions in a Public Good Game with a Decentralized Sanction Mechanism (Karen Heuermann)
- Public Goods Provision: Money vs. Information (Anne Schielke)
- Inter-Generational Thoughtfulness in a Dynamic Public Good Experiment (Jörg Spiller)
- Punishment under anarchic conditions (Leif Helland)

Room: Ragnar  Risk and social preferences (Chair: Antonio Filippin)
- Deciding for Others Reduces Loss Aversion (Erik Wengström)
- Taking Risk with Other People’s Money: does information about the others matter? (Miguel Luzuriaga)
- Social Reference Points and Risky Behavior (Frederik Schwerter)
- Are Gender Differences in Decisions under Risk Really Due to Risk Aversion? (Antonio Filippin)

Lunch (in the Atrium at SSE): 12.00-13.00

Plenary Talk: 13.00-14.15

Room: Aula  Explaining the Glass Ceiling: Evidence from Experimental Economics
- Speaker: Lise Westerlund

Conference End